



## **Our Core and Associate Partners in Germany and Switzerland**

[www.eit-health.de](http://www.eit-health.de)



# About EIT Health Germany

EIT Health Germany is responsible for 27 partners from various sectors in Germany and Switzerland and supports them in developing innovative healthcare solutions for current and future challenges.

Within a relatively small team, we combine the knowledge and expertise to support our partners in their day-to-day management and help them in terms of project ideation, matchmaking, relationship building, proposal writing, pitch training, other advisory services and event management.


By organizing and participating in a variety of strategic events throughout the year, EIT Health Germany can raise awareness about EIT Health opportunities, but also enhance the EIT Health brand at national and local level and initiate new project collaboration.

## Contact

 [info@eit-health.de](mailto:info@eit-health.de)

 +49 6 21 76 44 610

 [www.eit-health.de](http://www.eit-health.de)

 [@eit\\_health\\_de](https://twitter.com/eit_health_de)

## Business Offices Mannheim

Sandhofer Straße 116  
68305 Mannheim

## Education and Research Offices Heidelberg

Im Neuenheimer Feld 130.1  
69120 Heidelberg



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# AbbVie Deutschland GmbH & Co. KG

Core Partner

AbbVie is a global, research-based biopharmaceutical company that focuses on the discovery and development of innovative treatments that address some of the world's most serious and complex diseases. AbbVie employs more than 28,000 people worldwide.

Space for your notes and ideas:

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**Dr. Stefan Simianer**

Vice-President, International Pharmaceutical Development & General Manager, Research & Development

✉ [stefan.simianer@abbvie.com](mailto:stefan.simianer@abbvie.com)

☎ +49 621 589 1792

🌐 Let's connect on LinkedIn

🌐 [www.abbvie.de](http://www.abbvie.de)

## Areas of Specialization and Key Activities

### Research and Development

- Clinical research
- Life Sciences

### Corporate Innovation

- Pharma

### Social Innovation

- Healthcare provision

### Business Creation

- Finance & Investment
- Business coaching

### Examples for Areas of Collaboration within EIT Health

- Personalized Oncology and integrated Cancer Care
- Leveraging Enabling Technologies and Exploiting Big Data

# Bayer Pharma AG

Associate Partner

We are the pharmaceutical division of Bayer AG. Our products improve people's quality of life worldwide generating sales of more than 12 billion Euros. Our R&D efforts are focused on Cardiology, Oncology, Ophthalmology, Hematology and Gynecology.

Space for your notes and ideas:

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## Dr. John Butler-Ransohoff

Vice-President External Innovation and Alliances

✉ [john.butler@bayer.com](mailto:john.butler@bayer.com)

☎ +49 175 30 08 38 0

🌐 Let's connect on LinkedIn

🌐 [www.bayerpharma.com](http://www.bayerpharma.com)





## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Clinical research
- Life Sciences

### Corporate Innovation

- Pharma
- Diagnostics

### Social Innovation

- Healthcare provision

### Business Creation

- Incubation
- Finance & Investment
- Business coaching

### Education

- Entrepreneurship training
- Healthcare professional education/training

## Examples for Areas of Collaboration within EIT Health

- Personalized Oncology and integrated Cancer Care
- Leveraging Talents and Education
- Leveraging Enabling Technologies and Exploiting Big Data

# Beiersdorf AG

Associate Partner

Beiersdorf is a leading skin care company with more than 17,000 employees worldwide and over 130 years of experience in research and development. Next to our iconic brand NIVEA, we own other global brands like Eucerin, Hansaplast, and La Prairie.

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**Dr. Marc Winnefeld**

Research Laboratory Manager

✉ [marc.winnefeld@beiersdorf.com](mailto:marc.winnefeld@beiersdorf.com)

☎ +49 40 49 09 62 34

🌐 [www.beiersdorf.de](http://www.beiersdorf.de)

## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Life sciences
- Other research

### Corporate Innovation

- Consumer products

### Business Creation

- Business coaching

### Examples for Areas of Collaboration within EIT Health

- Motivate Active Personal Lifestyles
- Mobility and Independence Throughout Life
- Leveraging Enabling Technologies and Exploiting Big Data

# BIO Clustermanagement NRW GmbH

Associate Partner

BIO Clustermanagement NRW GmbH is representing BIO. NRW Cluster Biotechnology North Rhine-Westphalia (NRW) as founding associate member within EIT Health. The company offers a variety of services and promotes biotechnology from NRW.

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**Dr. Bernward Garthoff**

CEO

✉ [b.garthoff@bio.nrw.de](mailto:b.garthoff@bio.nrw.de)

☎ +49 211 94215049

🌐 [www.bioclustermanagement.de](http://www.bioclustermanagement.de)

## Areas of Specialization and Key Activities

### Business Creation

- Incubation
- Finance & Investment
- Technology Transfer
- Business coaching

### Education

- Entrepreneurship training
- Healthcare professional education/training

# Bio<sup>M</sup> Biotech Cluster Development GmbH

## Associate Partner

BioM fosters Bavaria's Biotech Industry as the Cluster Development Organisation located in Martinsried/Munich. BioM offers services, in particular for small and medium-sized biotech enterprises to help accelerating biomedical innovation.

As a think tank, BioM recognizes the challenges of the medicine of the future and supports its development by identifying and connecting matching partners from science, industry, medicine and finance.

Space for your notes and ideas:

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**Prof. Dr. Horst Domdey**

Managing Director

✉ [info@bio-m.org](mailto:info@bio-m.org)

☎ +49 89 89 96 79 0

🌐 Let's connect on LinkedIn

🌐 [www.bio-m.org](http://www.bio-m.org)

## Areas of Specialization and Key Activities

### **Business Creation**

- Incubation Services
- Investors Network
- Supporting Technology Transfer
- Business Coaching
- Networking Events & Conferences
- Grant Advisory
- International Affairs

### **Education**

- Entrepreneurship Training
- Education for Healthcare Professionals

# EPFL – École Polytechnique Fédérale de Lausanne

## Associate Partner

The EPFL Nutrition Center creates multidisciplinary projects through Grand Challenges in engineering, material science, bioengineering, big data and life science. We have a diverse portfolio in Food, Nutrition and Health research projects.

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**Dr. Stefan Meyer**

Deputy

✉ [stefan.meyer@epfl.ch](mailto:stefan.meyer@epfl.ch)

☎ +41 79 59 65 87 6

🌐 [nutritioncenter.epfl.ch](http://nutritioncenter.epfl.ch)



## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Social sciences / health economics
- Life Sciences

### Business Creation

- Incubation
- Technology Transfer

### Education

- Entrepreneurship training
- Technical faculties
- Medical faculties
- Healthcare professional education/training

### Examples for Areas of Collaboration within EIT Health

- Motivate Active Personal Lifestyles
- Ageing with a Healthy Brain
- Mobility and Independence Throughout Life
- Leveraging Enabling Technologies and Exploiting Big Data

# ETH Zurich

Associate Partner

ETH Zurich is one of the leading international universities for technology and the natural sciences. It is well known for its excellent education, ground-breaking fundamental research and for implementing its results directly into practice.

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**Dr. Wolfgang Knecht**

Managing Director Neuroscience Center  
Zurich

✉ [wknecht@ethz.ch](mailto:wknecht@ethz.ch)

☎ +41 44 635 33 81

🌐 [www.ethz.ch](http://www.ethz.ch)

## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Social sciences / health economics
- Life sciences
- Medical technology
- Wyss Translational Center

### Corporate Innovation

- Dept. of Management, Technology and Economics

### Social Innovation

- Dept. of Humanities, Social and Political Sciences

### Business Creation

- Technology Transfer
- Innovation & Entrepreneurship Labs
- Pioneer Fellowships

### Education

- Entrepreneurship training
- Technical faculties
- New Bachelor degree in medicine

## Examples for Areas of Collaboration within EIT Health

- Fighting dehydration with wearables and big data
- A toolbox for creating new drugs
- Testing a soft artificial heart
- See "News on Medicine" on ETH website

# Fondation Asile des aveugles

Associate Partner

Founded in 1848 in Lausanne (Switzerland), the Fondation Asile des aveugles manages an Eye Hospital, 2 care homes, 1 School for visual impaired children and a research center (basic research, Clinical trial Unit, living lab / rehabilitation).

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**Olivier Lorentz**

Head of partnerships and innovation

✉ [olivier.lorentz@fa2.ch](mailto:olivier.lorentz@fa2.ch)

☎ +41 79 12 70 38 1

🌐 Let's connect on LinkedIn

🌐 <http://www.ophtalmique.ch/fondation-asile-des-aveugles.aspx>

## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Clinical research

### Social Innovation

- Healthcare provision

### Business Creation

- Testing & Validation

### Education

- Medical faculties
- Healthcare professional education/training

### Examples for Areas of Collaboration within EIT Health

- Leveraging Talents and Education
- Leveraging Enabling Technologies and Exploiting Big Data

# Fraunhofer Society

Associate Partner

With around 950 employees, the Fraunhofer IIS is the biggest Institute of the Fraunhofer Society and one of the leading global application-oriented research institutions for microelectronic and IT system solutions.

Space for your notes and ideas:

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**Thomas Norgall**

Chief Scientist at Fraunhofer IIS

✉ [thomas.norgall@iis.fraunhofer.de](mailto:thomas.norgall@iis.fraunhofer.de)

 Let's connect on LinkedIn

 [www.iis.fraunhofer.de/](http://www.iis.fraunhofer.de/)

## Areas of Specialization and Key Activities

### Research and Development

- Personal Health Systems
- Wearables
- Biomedical Engineering

### Corporate Innovation

- Med Tech
- ICT

### Business Creation

- Incubation
- Technology Transfer
- Testing & Validation

### Examples for Areas of Collaboration within EIT Health

- Motivate Active Personal Lifestyles
- Metabolic Health
- Mobility and Independence Throughout Life

# FAU Erlangen-Nürnberg

Core Partner

Founded in 1743, FAU has a rich history. It is a strong research university with an international perspective and one of the largest universities in Germany, with around 40,000 students, more than 260 degree programmes, and 4,000 academic staff.

At Universitätsklinikum Erlangen (the university hospital), 7.400 employees promote health and cure disease. With up-to-date equipment and science-based diagnostic and therapeutic procedures, the 42 departments, 18 divisions and seven institutes of Universitätsklinikum Erlangen comprehend every field of modern medicine.

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**Nora Anton**

International Affairs Coordinator

✉ [nora.anton@fau.de](mailto:nora.anton@fau.de)

☎ +49 91 31 85 23 83 6

🌐 Let's connect on LinkedIn

🌐 [www.fau.de](http://www.fau.de)



## Areas of Specialization and Key Activities

### Research and Development

- Medical Engineering
- Medicine, Life Sciences and Health
- New Materials and Processes
- Optics and Optical Technologies
- The World of Work
- Cultural Values, Religion and Human Rights
- Electronics, Analytics and Digital Transformation
- Future Energy Systems

### Social Innovation

- Healthcare provision  
(Universitätsklinikum Erlangen)

### Business Creation

- Incubation
- Technology Transfer

### Education

- Faculty of Medicine
- Faculty of Sciences
- Faculty of Engineering
- Faculty of Humanities, Social Sciences, and Theology
- Faculty of Business, Economics, and Law
- Entrepreneurship training

## Examples for Areas of Collaboration within EIT Health

- FAU's Central Institute of Healthcare Engineering (ZiMT): establishing research projects and teaching programmes in medical technology
- Bringing together University's medical expertise in one organisation and co-ordinating collaboration with industry
- FAU is a member of Medical Valley

# German Cancer Research Center

Associate Partner

The German Cancer Research Center (DKFZ) with its more than 3,000 employees is the largest biomedical research institute in Germany. At DKFZ, more than 1,000 scientists investigate how cancer develops and try to find new cancer prevention strategies.

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**Dr. Susan Kentner**

EU and International Programs

✉ [s.kentner@dkfz.de](mailto:s.kentner@dkfz.de)

☎ +49 6221 42 16 58

🌐 Let's connect on LinkedIn

🌐 [www.dkfz.de](http://www.dkfz.de)

## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Clinical research
- Life Sciences

### Business Creation

- Incubation
- Technology Transfer

### Education

- Healthcare professional education/training

# German Center for Diabetes Research

## Associate Partner

The German Center for Diabetes Research (DZD) brings together experts in the field of translational diabetes research from bench to bedside. The aim of the DZD is to develop novel strategies for successful personalized prevention and treatment of diabetes.

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### Brigitte Fröhlich

Scientific Project Manager

✉ [froehlich@dzd-ev.de](mailto:froehlich@dzd-ev.de)

☎ +49 89 3187 4716

🌐 Let's connect on LinkedIn

🌐 [www.dzd-ev.de/en](http://www.dzd-ev.de/en)

## Areas of Specialization and Key Activities

### Research and Development

- Metabolism and Diabetes
- Clinical Research
- Life Sciences

### Social Innovation

- Healthcare provision

### Business Creation

- Technology Transfer

### Education

- Healthcare professional education/training

### Examples for Areas of Collaboration within EIT Health

- Motivate Active Personal Lifestyles
- Metabolic Health
- Leveraging Talents and Education

# Heidelberg University

## Core Partner

As a comprehensive university, Heidelberg offers, in collaboration with its university hospital, a fertile ground for innovations in the different action fields of healthy living & active ageing by drawing on insights from all academic disciplines.

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**Dr. Raoul Haschke**

Startup Manager

✉ [raoul.haschke@zuv.uni-heidelberg.de](mailto:raoul.haschke@zuv.uni-heidelberg.de)

☎ +49 6221 54 12614

🌐 Let's connect on LinkedIn

🌐 [www.uni-heidelberg.de/index\\_e.html](http://www.uni-heidelberg.de/index_e.html)



## Areas of Specialization and Key Activities

### Research and Development

- Other research
- Biomedical engineering
- Social sciences / health economics
- Clinical research
- Life Sciences

### Social Innovation

- Healthcare provision
- Payers

### Business Creation

- Incubation
- Technology Transfer

### Education

- Entrepreneurship training
- Technical faculties
- Medical faculties
- Healthcare professional education/training

# Janssen-Cilag

## Associate Partner

At Janssen we envision a world without disease. To achieve this, we strive to couple our strong internal capabilities with the most compelling external science to transform how diseases are thought of being treated, cured, prevented and intercepted in the future.

*"Going forward, it will no longer be enough to treat symptoms of illness. Success in the future will be driven by programs that address the root causes of diseases by intervening earlier than today's clinically-accepted point of diagnosis, through solutions that stop, reverse or inhibit progression to disease."*

**Ben Wiegand, Ph.D., Head Disease Interception Accelerator**

As part of the Johnson & Johnson family of companies, we can leverage not only our expertise in new drug discovery and development but we are also well connected with our medical devices, diagnostics and consumer business. Together, we represent one of the biggest and most diversified health care company, providing innovative ideas, products and services to advance the health and well-being of people. Together with our partners, we impact human health of over a billion people every day, throughout the world.



### **Prof. Dr. Günter Huhle**

VP New Business Development EMEA

✉ [ghuhle@its.jnj.com](mailto:ghuhle@its.jnj.com)

 Let's connect on LinkedIn



### **Roland Koller, PhD, MBA**

Strategic PMO New Business Development EMEA

✉ [rkoller3@its.jnj.com](mailto:rkoller3@its.jnj.com)

 Let's connect on LinkedIn



## Areas of Specialization and Key Activities

### Research and Development

Our **Pharmaceuticals business** focuses on seven core areas

- Hematology & Solid Tumors
- Immunology
- Neuroscience
- Infectious Diseases & Vaccines
- Cardiovascular & Metabolism
- Pulmonary Hypertension.

The main focus of our **Medical Device business** is in

- Orthopedics
- Surgery
- Vision Care

### Business Creation

We help entrepreneurs realize their dreams of creating healthcare solutions that improve peoples' lives around the world. We work side-by-side with innovators throughout their journey, providing a robust exchange of ideas and resources to support their success.

Thus, we offer:

- Strategic investment at all stages of innovation, and across all sectors through our VC arm
- Lab space in our incubators for early-stage companies
- Business coaching by dedicated individuals of our organization.

### Examples for Areas of Collaboration within EIT Health

We aim to improve healthcare through innovation & collaboration and we seek for opportunities to cooperate in disease interception and across all our focus areas to make a difference to our society.



# Karlsruhe Institute of Technology

Associate Partner

Karlsruhe Institute of Technology (KIT) combines the tasks of a university of the state of Baden-Wuerttemberg with those of a research center of the Helmholtz Association in research, teaching and innovation with many health-related topics.

Space for your notes and ideas:

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**Prof. Dr.-Ing. Dr. h. c. Jürgen Becker**

Head of ITIV

✉ [becker@kit.edu](mailto:becker@kit.edu)

☎ +49 721 60 84 25 02

🌐 [www.kit.edu](http://www.kit.edu)



**Prof. Dr. rer. nat. Wilhelm Stork**

Head of ITIV

✉ [Wilhelm.stork@kit.edu](mailto:Wilhelm.stork@kit.edu)

☎ +49 721 60 84 25 10

🌐 [www.kit.edu](http://www.kit.edu)

## Areas of Specialization and Key Activities

### Research and Development

- Other research
- Biomedical engineering
- Life Sciences

### Social Innovation

- Healthcare provision

### Business Creation

- Incubation
- Technology Transfer

### Education

- Entrepreneurship training
- Technical faculties

# Medical Valley EMN e.V.

Associate Partner

The Medical Valley European Metropolitan Region Nuremberg is an internationally leading cluster in the medical engineering sector. The area is home to highly specialized research facilities, global players and many upcoming companies.

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**Jörg Trinkwalter**

Member of the Executive Board

✉ [joerg.trinkwalter@medical-valley-emn.de](mailto:joerg.trinkwalter@medical-valley-emn.de)

☎ +49 16 09 48 61 94

🌐 [www.medical-valley-emn.de](http://www.medical-valley-emn.de)

## Areas of Specialization and Key Activities

### **Business Creation**

- Incubation
- Technology Transfer
- Business coaching

### **Education**

- Entrepreneurship training
- Healthcare professional education/training

# Merck KGaA

Associate Partner

We are Merck: Our meticulous and research-driven business sectors Healthcare, Life Science and Performance Materials deliver diverse, high quality products that enrich lives and enable us to share business success with our customers.

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**Christian Habermann**

Innovation Manager

✉ [christian.habermann@merckgroup.com](mailto:christian.habermann@merckgroup.com)

☎ +49 61 51 72 34 16 3

🌐 [www.merck.de](http://www.merck.de)

## Areas of Specialization and Key Activities

### Research and Development

- Oncology
- Immuno-Oncology
- Immunology
- Autoimmunity
- Global Health (Schistosomiasis, Malaria)
- Fertility
- Endocrinology

### Corporate Innovation

- Pharmaceuticals
- Diagnostics
- Biomarkers
- Medical Devices
- Discovery Technologies

### Social Innovation

- Access to Medicine

### Business Creation

- Incubation,
- Technology Transfer
- Finance & Investment
- Business Coaching
- Testing & Validation

### Education

- Entrepreneurship Training
- Healthcare Professional Education/Training

## Examples for Areas of Collaboration within EIT Health

- Curious2018 (<https://curious2018.com/>)
- Innovation Cup (<http://innovationcup.merckgroup.com>)

# Miltenyi Biotec GmbH

Associate Partner

Miltenyi Biotec GmbH develops and manufactures a portfolio of outstanding products ranging from unique cell labeling reagents, through sophisticated cell separation and analysis devices, to innovative systems for clinical applications.

Space for your notes and ideas:

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**Dr. Michael Apel**

R&D Group Leader Grant Management

✉ MichaelA@miltenyibiotec.de

☎ +49 22 04 83 06 42 36

🌐 [www.miltenyibiotec.com](http://www.miltenyibiotec.com)



## Areas of Specialization and Key Activities

### Research and Development

- Clinical research
- Life Sciences
- Biotechnology
- Stem Cells
- Immunology

### Corporate Innovation

- Cellular Therapy
- Immunotherapy
- Gene Therapy
- Regenerative Medicine

### Social Innovation

- Healthcare provision

### Business Creation

- Contract Manufacturing

### Education

- Immunology, Chemistry

### Examples for Areas of Collaboration within EIT Health

<http://carat-horizon2020.eu/>

# Nestec Ltd.

Associate Partner

Nestlé is the world's largest food and beverage company. It is present in 189 countries around the world, and its 328,000 employees are committed to Nestlé's purpose of enhancing quality of life and contributing to a healthier future. Company performance is driven by its Nutrition, Health and Wellness strategy.

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**Ariane Andres**

Head of Academic Alliances and Horizon  
2020 Initiatives

✉ ariane.andres@rdls.nestle.com

☎ +41 79 61 53 14 8

🌐 [www.nestle.com](http://www.nestle.com)

## Areas of Specialization and Key Activities

### Research and Development

- Gastro-intestinal (Irritable Bowel Syndrome, Inflammatory Bowel Disease, Dysphagia, Constipation)
- Healthy Aging
- Nutrition of critical care and surgery patients
- Brain Health (Alzheimer's, Epilepsy)
- Pediatrics (Gastrointestinal Impairment, failure to thrive, neurological disorders, cystic fibrosis)
- Nutritional therapies for chronic medical conditions (oncology, cancer)
- Obesity
- Food Allergy
- Metabolic Disease

### Corporate Innovation

- Food and Beverage products
- Advancing the therapeutic use of nutrition

### Business Creation

- Venture Capital Funds

### Education

- Hosting PhD Students

### Examples for Areas of Collaboration within EIT Health

- Epigenetics, Brain Health, Cognitive Decline, Gastrointestinal Health, Malnutrition, Metabolic Disorders

# Profil Institut für Stoffwechselforschung GmbH

## Core Partner

Full service Contract Research Organisation positioned by its focus on innovative solutions for people living with obesity, diabetes and diabetes complications. Has been involved in developing nearly all major anti-diabetic compounds and devices in the market today. Dedicated teams for Medical Device development, Regulatory Affairs, and clinical evaluation of diabetes technologies.

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**Prof. Dr. Freimut Schliess**

Director Science & Innovation

✉ [Freimut.Schliess@profil.com](mailto:Freimut.Schliess@profil.com)

☎ +49 21 31 40 18 22 5

🌐 [www.profil.com](http://www.profil.com)

## Areas of Specialization and Key Activities

### Research and Development

- Clinical Research & Development
- Life Sciences
- Disease management

### Corporate Innovation

- Pharma
- Med Tech
- Diagnostics

### Social Innovation

- Patient involvement
- Collaboration with stakeholder networks

### Business Creation

- Innovation projects
- Portfolio development
- Entrepreneurial education and business coaching

### Education

- Healthcare professional education/training
- Student education
- Patient education

## Examples for Areas of Collaboration within EIT Health

- Artificial Pancreas development - paving the roads between prescribers, patients and payers

# Roche Diagnostics GmbH

Core Partner

Roche is the world's largest biotech company, with medicines in oncology, immunology, infectious diseases, ophthalmology and neuroscience. Roche also leads in in-vitro diagnostics, tissue-based cancer diagnostics and in diabetes management.

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**Dr. Gabriele Pestlin**

Head of Strategic Planning and Deployment  
RDG

✉ [gabriele.pestlin@roche.com](mailto:gabriele.pestlin@roche.com)

☎ +49 621 75 93 32 3

🌐 Let's connect on LinkedIn

🌐 [www.roche.com](http://www.roche.com)



## Areas of Specialization and Key Activities

### Research and Development

- Personalized healthcare
- Biomedical engineering
- Clinical research
- Rare reagent development
- Diagnostic assay development

### Corporate Innovation

- Innovator of products and services for
  - early detection
  - prevention
  - diagnosis
  - treatment of diseases

### Social Innovation

- Improving people's health and quality of lifenetworks

### Examples for Areas of Collaboration within EIT Health

- Cancer Immuno-Therapy
- Drug development for diseases of the central nervous system
- Diagnosis of cardiovascular diseases

### Business Creation

- Incubation
- Finance & Investment
- Business coaching

### Education

- Healthcare professional education/training

# RWTH Aachen University

Core Partner

RWTH Aachen University and its hospital (focus on patient-oriented medicine & nursing care) provide leading research, innovation and education within the core themes of EIT Health. Our industry-need-driven competence centres foster entrepreneurship.

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**Prof. Dr. Catherine Disselhorst-Klug**

Head Rehabilitation and Prevention  
Engineering

✉ [disselhorst-klug@ame.rwth-aachen.de](mailto:disselhorst-klug@ame.rwth-aachen.de)

☎ +49 241 80 87 01 1

🌐 [www.rwth-aachen.de](http://www.rwth-aachen.de)



## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Social sciences / health economics
- Clinical research
- Life Sciences

### Business Creation

- Incubation
- Technology Transfer
- Testing & Validation

### Education

- Entrepreneurship training
- Technical faculties
- Medical faculties
- Healthcare professional education/training

### Examples for Areas of Collaboration within EIT Health

- Mobility and Independence Throughout Life
- Sustainable Continuum of Care to Support Active Living in Europe

# SAP SE

Core Partner

As the market leader in enterprise application software, SAP is at the center of today's business and technology revolution. SAP helps you streamline your processes, giving you the ability to use live data to predict customer trends – live and in the moment. Across your entire business. When you run live, you run simple with SAP.

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**Biju Balachandran**

Chief Expert, Strategic Initiatives

✉ [biju.balachandran@sap.com](mailto:biju.balachandran@sap.com)

☎ +49 62 27 75 43 76

🌐 Let's connect on LinkedIn

🌐 <http://go.sap.com/corporate/de.html>



## Areas of Specialization and Key Activities

### Research and Development

- Healthcare
- Big Data/Data Management
- Enterprise Management

### Corporate Innovation

- ICT

### Business Creation

- Incubation
- Business coaching
- Testing & Validation

### Education

- Entrepreneurship training

## Examples for Areas of Collaboration within EIT Health

- Ageing with a healthy Brain
- Personalized Oncology and integrated Cancer Care
- Sustainable Continuum of Care to Support Active Living in Europe
- Leveraging Enabling Technologies and Exploiting Big Data

# Siemens Healthineers

Core Partner

Siemens Healthineers is one of the world's largest suppliers of technology to the healthcare industry and a leader in medical imaging, laboratory diagnostics and healthcare IT.

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**Julie Clark**

Collaboration Manager

✉ [julie.a.clark@siemens-healthineers.com](mailto:julie.a.clark@siemens-healthineers.com)

☎ +49 91 31 84 35 27

🌐 [www.siemens.com](http://www.siemens.com)

## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Life Sciences

### Corporate Innovation

- Med Tech
- ICT
- Diagnostics
- Imaging

### Social Innovation

- Healthcare provision

### Business Creation

- Incubation
- Finance & Investment
- Business coaching
- Testing & Validation

### Education

- Entrepreneurship training
- Healthcare professional education/training

## Examples for Areas of Collaboration within EIT Health

- Personalized Oncology and integrated Cancer Care
- Leveraging Enabling Technologies and Exploiting Big Data

# Technical University of Munich

## Core Partner

TUM is one of Europe's top universities. It is committed to excellence in research and teaching, interdisciplinary education and the active promotion of promising young scientists.

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### Prof. Dr.-Ing. Klaus Diepold

Electrical & Computer Engineering, Scientific Director – Center for Digital Technology and Management (CDTM)

✉ [klaus.diepold@tum.de](mailto:klaus.diepold@tum.de)

☎ +49 89 28 92 36 01

🌐 Let's connect on LinkedIn

🌐 [www.tum.de](http://www.tum.de)

## Areas of Specialization and Key Activities

### Research and Development

- Bioengineering and Life Sciences
- Computer/Data Science and Machine Learning
- Medical and Clinical Research
- Sports and Health Science

### Social Innovation

- Women in Science & Engineering
- Women in Entrepreneurship
- Fostering Team-based Creativity and Innovation Processes

### Business Creation

- Incubation of Student-driven Business Ideas
- Mentoring of Student-driven Start-Ups
- Technology Transfer for Scientists

### Education

- X-Departmental Entrepreneurship Education
- Engineering and Science Departments
- Medical and Life Science Departments
- Sports and Health Science Department
- School of Management

### Examples for Areas of Collaboration within EIT Health

- Leveraging Interdisciplinarity for Entrepreneurship Education
- Leveraging Information Technology for Life Science/Medicine

# UCB Biosciences GmbH

Core Partner

UCB is a global biopharmaceutical company focused to transform the lives of people living with severe diseases of the immune system or of the central nervous system. With more than 7.500 people in approximately 40 countries, the company generated revenue of € 4.2 billion in 2016. UCB is listed on Euronext Brussels (symbol: UCB).

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**Dr. Barbara Stegmann**

Vice President, Head Public-Private Partnerships

 [barbara.stegmann@ucb.com](mailto:barbara.stegmann@ucb.com)

 +49 21 73 48 12 31

 [www.ucb.com](http://www.ucb.com)



## Areas of Specialization and Key Activities

### Research and Development

- Biomedical engineering
- Clinical research
- Life Sciences

### Corporate Innovation

- Pharma
- Diagnostics

### Business Creation

- Incubation
- Finance & Investment
- Business coaching

## Examples for Areas of Collaboration within EIT Health

- Ageing with a Healthy Brain
- Mobility and Independence Throughout Life
- Sustainable Continuum of Care to Support Active Living in Europe
- Leveraging Enabling Technologies and Exploiting Big Data

# University of Cologne

Associate Partner

UoC is one of the leading German research universities with strong international reach and scholarship. Awarded the status of 'Excellence University' in 2012, it currently has ~ 50,000 students enrolled in six faculties offering many disciplines.

Space for your notes and ideas:

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**Prof. Dr. Björn Schumacher**

Professor

✉ [bjoern.schumacher@uni-koeln.de](mailto:bjoern.schumacher@uni-koeln.de)

 Let's connect on LinkedIn

 [www.uni-koeln.de](http://www.uni-koeln.de)



## Areas of Specialization and Key Activities

### Research and Development

- Other research
- Biomedical research
- Social sciences / health economics
- Clinical research
- Life Sciences
- Aging Research/CECAD Excellence Cluster

### Business Creation

- Incubation
- Technology Transfer

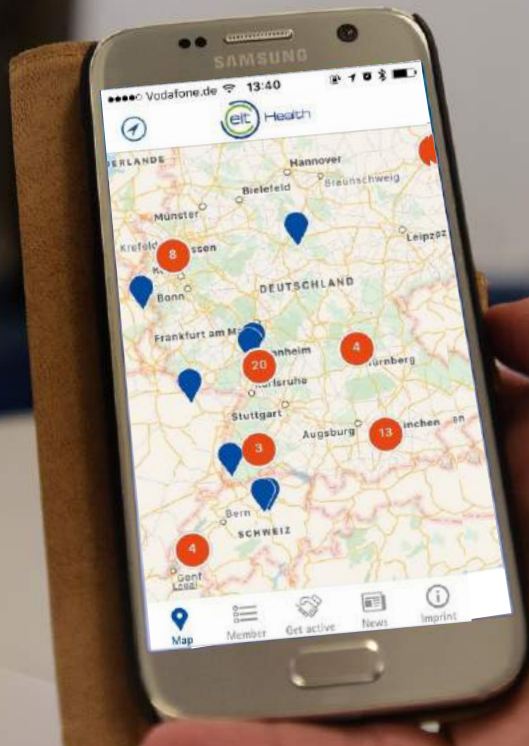
### Education

- Leading German research university
- Faculties: Economics and Social Sciences, Law, Medicine, Philosophy, Mathematics and Natural Sciences, Humanities
- Entrepreneurship training

# German EIT Health Pocket Guide

German and Swiss Partners

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